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Manager
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October 28, 2009

PUBLIC UTILITIES
COMMISSION

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FILED

The Honorable Chairman and Members
of the Hawaii Public Utilities Commission
Kekuanaoa Building, First Floor
465 South King Street
Honolulu, Hawaii 96813

Dear Commissioners:

Subject: Docket No. 2008-0083 – Hawaiian Electric 2009 Test Year Rate Case
Hawaiian Electric Hearing Exhibits for Panel 6

Hawaiian Electric Company, Inc. ("Hawaiian Electric" or "Company") hereby submits the enclosed hearing exhibits:

Hearing Exhibit 1 – Year Ahead Sales Forecast Accuracy;
Hearing Exhibit 2 – Sales Forecasts;
Hearing Exhibit 3 – Actual Sales vs. September 2008 Update.

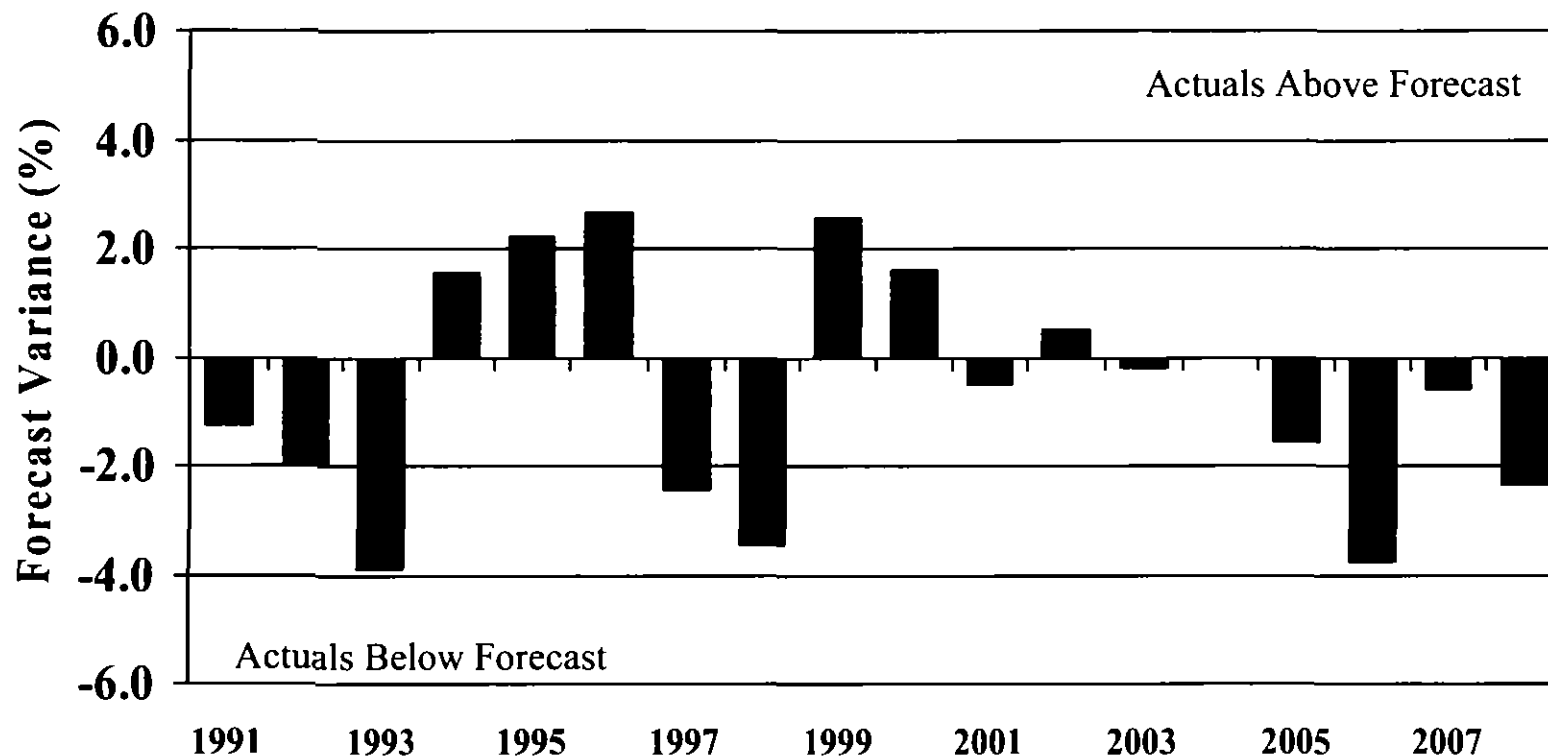
Hawaiian Electric submitted copies of these exhibits to the Division of Consumer Advocacy and the Department of Defense yesterday. Hearing Exhibit 3 contains 2009 sales data that are classified as confidential until Hawaiian Electric Industries, Inc. files its third quarter 2009 financial results with the Securities and Exchange Commission ("SEC") on November 2, 2009. The Company is filing this exhibit subject to the Protective Order filed on November 21, 2008 in this proceeding and will re-file this document on a non-confidential basis following the SEC filing.

Very truly yours,

Enclosures

cc: Division of Consumer Advocacy
Michael L. Brosch, Utilitech, Inc.
Joseph A. Herz, Sawvel & Associates, Inc.
Dr. Kay Davoodj, Department of Defense
James N. McCormick, Department of Defense
Theodore E. Vestal, Department of Defense
Ralph Smith, Larkin & Associates

Year Ahead Sales Forecast Accuracy



Note: Comparisons to non-weather normalized sales. 1991 – 2006 forecasts were developed using CDD weather normalized sales. For 2007-on forecasts, weather was included as an independent variable with forecast values assumed equal to a historical average.

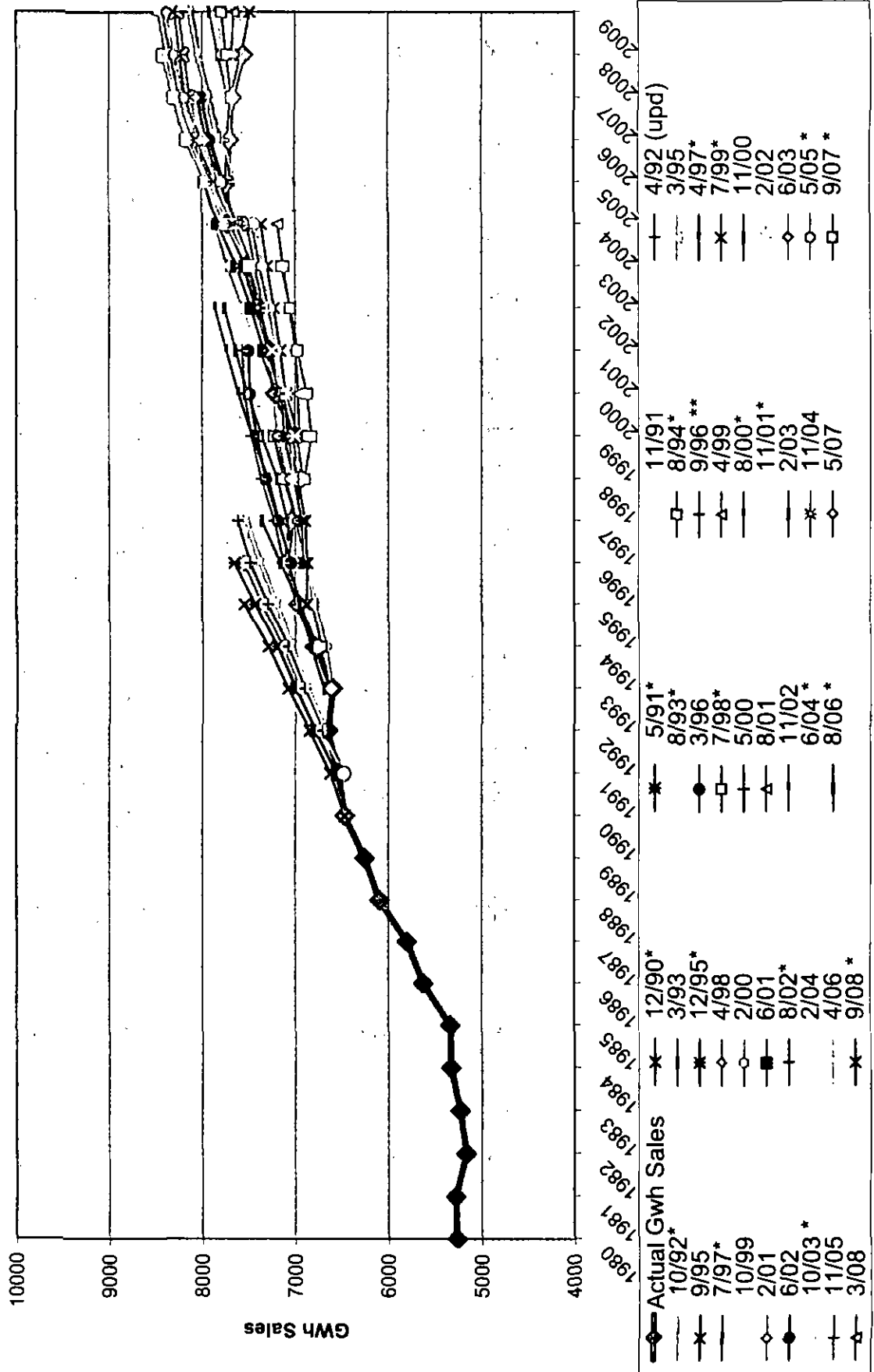
Hawaiian Electric Co., Inc.

**YEAR AHEAD FORECAST ACCURACY
GWh Sales**

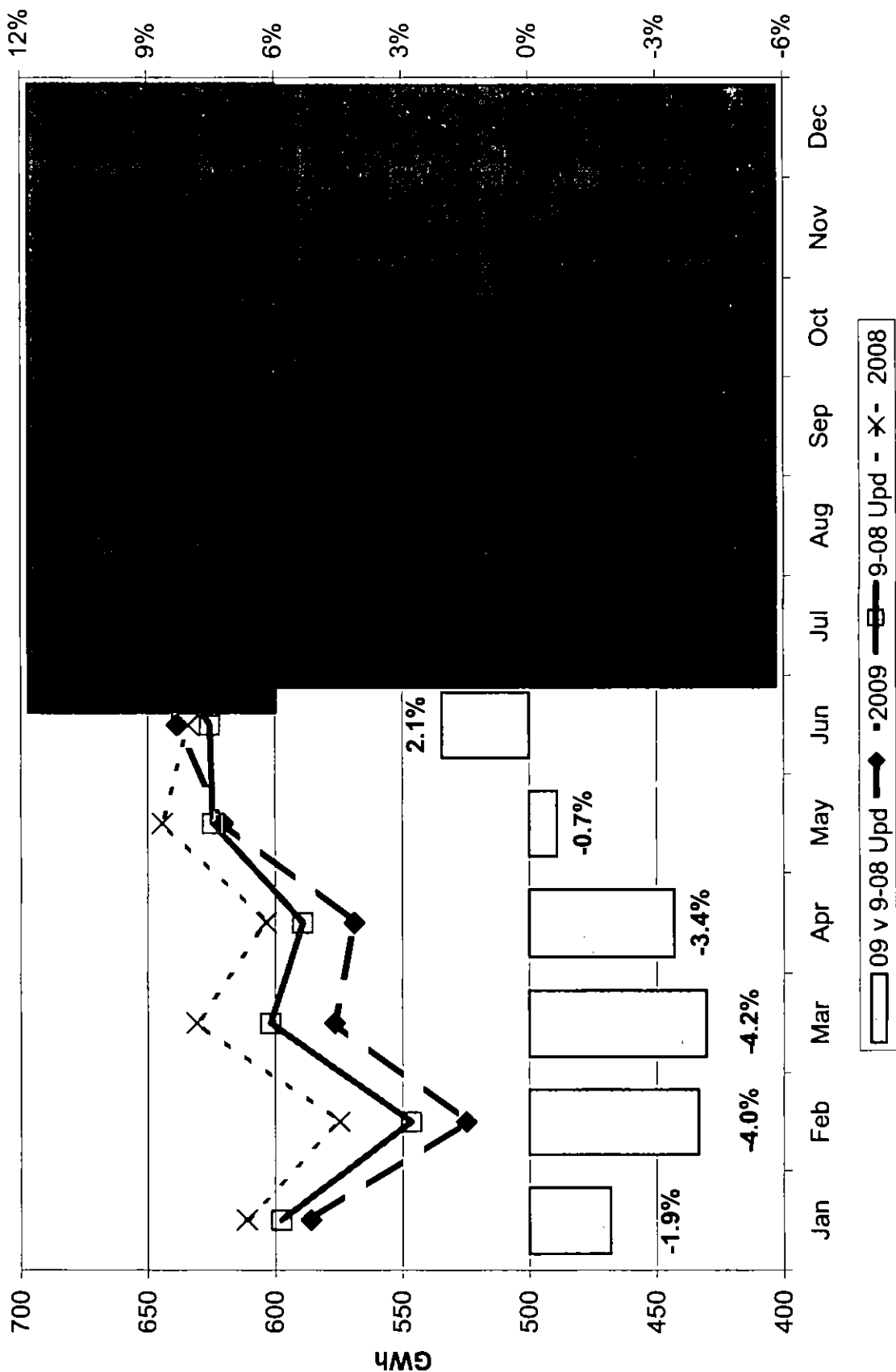
<u>Year</u>	<u>Recorded</u>	<u>Year-Ahead Forecast *</u>	<u>Variance</u>	<u>% Variance</u>
1991	6,539	6,622	-83	-1.25%
1992	6,650	6,787	-137	-2.01%
1993	6,607	6,875	-268	-3.89%
1994	6,797	6,692	105	1.58%
1995	6,963	6,812	151	2.21%
1996	7,091	6,908	183	2.65%
1997	7,040	7,218	-178	-2.46%
1998	6,938	7,188	-250	-3.47%
1999	6,998	6,824	174	2.56%
2000	7,212	7,097	115	1.62%
2001	7,277	7,314	-37	-0.51%
2002	7,390	7,352	38	0.52%
2003	7,522	7,538	-15	-0.20%
2004	7,733	7,735	-2	-0.03%
2005	7,721	7,843	-122	-1.55%
2006	7,701	8,003	-302	-3.78%
2007	7,675	7,721	-45	-0.59%
2008	7,556	7,738	-182	-2.35%

* Forecast prepared in the previous year and used for the budget, for example, the August 2006 forecast for 2007.

Sales Forecasts



HECO COMPARISON OF
ACTUAL SALES VS. SEPTEMBER 2008 UPDATE



Hawaiian Electric Company, Inc.
COMPARISON OF RECORDED 2009 VERSUS
2008 AND SEPTEMBER 2008 SALES UPDATE *
September 2009 Year-To-Date

Month	Recorded YTD Sep 2009 GWh Sales	Sep 08 Update * YTD Sep 2009 GWh Sales	Recorded vs. Sep 08 Upd Difference	% Diff
Jan	586.0	597.5	(11.5)	-1.9%
Feb	524.7	546.5	(21.8)	-4.0%
Mar	576.6	601.7	(25.1)	-4.2%
Apr	568.9	589.0	(20.1)	-3.4%
May	620.3	624.4	(4.1)	-0.7%
Jun	638.5	625.6	12.9	2.1%
Jul		650.6		
Aug		676.8		
Sep		658.5		
Oct		666.1		
Nov		623.5		
Dec		624.5		
Sep YTD		5,570.6		

Month	Recorded YTD Sep 2009 GWh Sales	Recorded YTD Sep 2008 GWh Sales	2009 vs 2008 Difference	% Diff
Jan	586.0	611.0	(25.0)	-4.1%
Feb	524.7	574.8	(50.1)	-8.7%
Mar	576.6	630.8	(54.2)	-8.6%
Apr	568.9	603.5	(34.6)	-5.7%
May	620.3	644.3	(24.0)	-3.7%
Jun	638.5	634.0	4.5	0.7%
Jul		666.3		
Aug		669.1		
Sep		646.7		
Oct		653.5		
Nov		612.2		
Dec		609.9		
Sep YTD		5,680.5		

* September 2008 Sales Update is the TY 2009 rate case update forecast